

**Department of Information Resources
Request for Offer DIR-CPO-TMP449
Software Solutions and Augmenting RFO DIR-TSO-TMP-416
BID PACKAGE 2 - PRICING SHEET**

Company Name: Kinetech Cloud, LLC d/b/a Kinetech

IF RESPONDENT IS PROVIDING THE ENTIRE LINE FOR A SPECIFIC BRAND, PROVIDE CATALOGUE LINK AND LIST HERE

*** For Respondent reference: DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be**

BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*	Unit
Mendix	Mendix - MxCloud S: Annual subscription for Small Mendix Cloud Resources	KIN-CLS-4001	\$ 860.00	2.00%	\$ 849.12	<i>p/resource</i>
Mendix	Mendix - MxCloud M: Annual subscription for Medium Mendix Cloud Resources	KIN-CLM-4002	\$ 1,720.00	3.00%	\$ 1,680.91	<i>p/resource</i>
Mendix	Mendix - MxCloud L: Annual subscription for Large Mendix Cloud Resources	KIN-CLL-4003	\$ 3,430.00	4.00%	\$ 3,317.50	<i>p/resource</i>
Mendix	Mendix - MxCloud XL: Annual subscription for Extra Large Mendix Cloud Resources	KIN-CLX-4004	\$ 6,860.00	5.00%	\$ 6,565.88	<i>p/resource</i>
Mendix	Mendix Single App - Pro: Annual Pro platform license subscription for 50 internal or 500 external users	KIN-MXP-5000	\$ 38,500.00	5.00%	\$ 36,849.31	<i>p/user</i>
Mendix	Mendix Single App - Enterprise: Annual Enterprise platform	KIN-MXE-5001	\$ 47,500.00	5.00%	\$ 45,463.44	<i>p/user</i>
Linux / Windows	On Premise Server Config - Must be sold with KIN-MXP-5000, KIN-MXE-5001, KIN-GOV-7000 Series, KIN-AI-8000, or KIN-INS-9000	KIN-CSX-ONPREM-6000	\$ 30,000.00	16.67%	\$ 25,186.49	<i>p/server</i>
Kinetech	Workflow Automation for one (1) Organizational Process	KIN-GOV1-7000	\$ 67,500.00	18.00%	\$ 55,765.13	<i>bundle</i>
Kinetech	Workflow Automation for two (2) Organizational Processes	KIN-GOV2-7001	\$ 87,500.00	18.00%	\$ 72,288.13	<i>bundle</i>
Kinetech	Workflow Automation for three (3) Organizational Processes	KIN-GOV3-7002	\$ 107,500.00	18.00%	\$ 88,811.13	<i>bundle</i>
Kinetech	Workflow Automation for five (5) Organizational Processes	KIN-GOV5-7003	\$ 127,500.00	18.00%	\$ 105,334.13	<i>bundle</i>

Kinetech	Artificial Intelligence, Machine Learning, or Cognitive Services	KIN-AI-8000	\$ 130,000.00	18.00%	\$ 107,399.50	bundle
Kinetech	Insurance Software Solutions	KIN-INS-9000	\$ 150,000.00	20.00%	\$ 120,900.00	bundle
Kinetech	Kinetech - AWS Integrated Simple Secure Storage (S3) from Amazon Web Services into low code solutions. Cannot be purchased without KIN-MXP-5000 through 5001 or KIN-GOV1-7000 through KIN-GOV5-7003 or KIN-AI-8000 or KIN-INS-9000	KIN-S3-10000	\$ 2,000.00	25.00%	\$ 1,511.25	p/100GB
Kinetech	Architecture Audit	KIN-EXP5	\$ 350.00	25.00%	\$ 264.47	p/hour
Kinetech	Integration Specialist	KIN-INTEXP	\$ 275.00	20.00%	\$ 221.65	p/hour
Kinetech	Senior Product Manager	KIN-EXP4	\$ 275.00	20.00%	\$ 221.65	p/hour
Kinetech	Certified Mendix Expert	KIN-EXP	\$ 250.00	20.00%	\$ 201.50	p/hour
Kinetech	Senior Project Manager	KIN-SRPM	\$ 225.00	20.00%	\$ 181.35	p/hour
Kinetech	Certified Advanced Engineer	KIN-ADV	\$ 200.00	20.00%	\$ 161.20	p/hour
Kinetech	Certified Rapid Application Developer	KIN-RAD	\$ 175.00	10.00%	\$ 158.68	p/hour
Kinetech	Support	KIN-SUP	\$ 175.00	10.00%	\$ 158.68	p/hour
Kinetech	Project Manager	KIN-EXPM	\$ 150.00	10.00%	\$ 136.01	p/hour
Kinetech	UI/UX Specialist	KIN-EXP3	\$ 150.00	10.00%	\$ 136.01	p/hour
Kinetech	Platinum SLA	KIN-PLT-SLA	\$ 20,500.00	15.00%	\$ 17,555.69	bundle
Kinetech	Gold SLA	KIN-GLD-SLA	\$ 15,000.00	10.00%	\$ 13,601.25	bundle
Kinetech	Pro SLA	KIN-PRO-SLA	\$ 13,500.00	10.00%	\$ 12,241.13	bundle
Mendix - Academy	Rapid Developer Course & Certification	KIN-MX-ACA-1000	\$ 2,500.00	0.00%	\$ 2,518.75	p/seat
Mendix - Academy	Rapid Developer Course & Certification - On-site	KIN-MX-ACA-1001	\$ 15,000.00	0.00%	\$ 15,112.50	p/10 seats
Mendix - Academy	Rapid Developer Certification	KIN-MX-ACA-1002	\$ 400.00	0.00%	\$ 403.00	p/seat
Mendix - Academy	Intermediate Developer Course	KIN-MX-ACA-1003	\$ 2,000.00	0.00%	\$ 2,015.00	p/seat
Mendix - Academy	Intermediate Developer Course - On-site	KIN-MX-ACA-1004	\$ 10,000.00	0.00%	\$ 10,075.00	p/10 seats
Mendix - Academy	Advanced Developer Course	KIN-MX-ACA-1005	\$ 2,000.00	0.00%	\$ 2,015.00	p/seat
Mendix - Academy	Advanced Developer Course - On-site	KIN-MX-ACA-1006	\$ 10,000.00	0.00%	\$ 10,075.00	p/10 seats

Mendix - Academy	Advanced Developer Certification	KIN-MX-ACA-1007	\$ 600.00	0.00%	\$ 604.50	p/seat
Mendix - Academy	Crash Course	KIN-MX-ACA-1008	\$ 2,500.00	0.00%	\$ 2,518.75	p/seat
Mendix - Academy	Crash Course - On-site	KIN-MX-ACA-1009	\$ 15,000.00	0.00%	\$ 15,112.50	p/10 seats

4.00%	Mendix Average Brand Discount
16.67%	Linux / Windows Average Brand Discount
16.75%	Kinetech Average Brand Discount
0.00%	Mendix Academy Average Brand Discount

